DNDi
Drugs for Neglected Diseases initiative

The Drugs for Neglected Diseases *initiative* (DND*i*) is a not-for-profit research and development organization working to deliver new treatments for neglected diseases, in particular sleeping sickness (human African trypanosomiasis), Chagas disease, leishmaniasis, specific helminth infections, malaria, and paediatric HIV. DND*i* was established in 2003 by Médecins Sans Frontières/Doctors Without Borders (MSF), the Oswaldo Cruz Foundation (FIOCRUZ) of Brazil, the Indian Council of Medical Research (ICMR), the Kenya Medical Research Institute (KEMRI), the Ministry of Health of Malaysia, and the Pasteur Institute of France. The Special Programme for Research and Training in Tropical Diseases (WHO-TDR) serves as permanent observer.

DNDi is currently looking for its new **Head of Fundraising** (full time, based in Geneva) to carry out DNDi's fundraising strategy for both public and private donors. He/she is responsible for donor prospecting and ensuring excellent relationships with donors and prospects. He/she will supervise the Fundraising team in Geneva, as well as consultants elsewhere, and coordinate all fundraising activities from Regional offices, as required to achieve DNDi's fundraising objectives (the annual budget for 2012 is EUR 32 million and the target is to raise EUR 230 million by 2018, adding to the EUR 170 million already committed).
DNDi is seeking a motivated self-starter interested in working in a multi-cultural environment:
- Minimal educational requirements: Master's degree in public health or business management, or marketing
- Minimum of 7 years of experience in senior fundraising management ideally in a health and/or international research organization
- Proven track record in raising significant levels of private and public funds from governments, regional and local institutions
- Ability to work independently and to coordinate and manage a team of staff and suppliers
- Cross-cultural management skills and experience of working internationally
- Excellent written and spoken English, report writing and high level presentation and communication. French is desirable, other languages a plus
- Excellent organizational, management and computer skills
- Ability to travel approximately 20% of time for market research, regional fundraising establishment, donor meetings, donor field visits, DNDi scientific meetings, fundraising conferences

To apply
Please send via email only a letter explaining why you are applying for this post and an up-to-date copy of your CV/resume to Ms. Beatrice Mouton, **bmouton@dndi.org**.
For the full position description and additional information about DNDi please visit our website at www.dndi.org
Accepting applications until 2nd July 2012
Only shortlisted candidates will be contacted.